**Ukrainian Law Firms 2023-2024. A Handbook for Foreign Clients**

**Submission Form**

Dear Sir/Madam!

The editorial team of **Ukrainian Law Firms. A Handbook for Foreign Clients** is launching its 21st research document. We have been producing the national legal directory since 2002, and it remains the only Ukrainian market intelligence focused on relevant practice areas and industries (fully available online: [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)).

It is published in English and provides international and local clients with key branches of Ukrainian legislation and information on law firms operating on the market.

We would greatly appreciate it if you could prepare your submission. The completed forms will be used to track legal market developments and conduct our editorial surveys in the section "Who is Who in Ukrainian Law by Practice Areas/Industries".

**Guide for preparing your submission:**

* The current research covers **2022 – 2023.**
* Please differentiate your submission in accordance with practice areas/industries. Note that some practice areas/industries may be multidisciplinary. You may insert references and notes in separate parts of your submission.
* We ask you to include up to 20 relevant projects per practice/industry. You may add additional projects that stand out in your recent portfolio, but please **do not overload your submission** with information of lesser importance.
* In order to provide descriptive accents, you may divide practice areas/industries into sub-divisions  
  (e.g., intellectual property: trademarks, patents, copyright, IP litigation; or tax: transactional tax, tax litigation, transfer pricing, etc.).
* You may also submit confidential information for our research purposes only. Please put the mark **“CONFIDENTIAL”** **in red** and specify the subject of confidentiality (whole project, client, value, etc.).
* If you submit confidential information to us for publication, please provide it in a general, descriptive way (for instance, large Ukrainian agrarian holding, foreign bank, etc.).
* If you would like to emphasize the descriptive highlights of a law firm’s recent work, please be brief. Do not overload your questionnaire with technical details.
* **Submission in English is preferable.** However, your data can be also submitted in Ukrainian.
* Due to the different options that exist in the transliteration of names, we kindly ask you in advance to write the **credentials of lawyers with the correct transliteration in English.** We would kindly appreciate submission of **the names of your clients in English** so as to avoid misunderstandings.
* The research team will contact the persons responsible for submission to clarify information and request any additional detail, and to arrange interviews in terms of ongoing research.

**Deadlines**

For your convenience, we have introduced a flexible submission schedule according to practice areas/industries. Please check point 3.

Other parts of the questionnaire, namely points 1, 2, 4 should be submitted by the first deadline – December 29, 2023.

We would appreciate it if you would pay the arrangement fee in the amount of UAH 4,500. Payment of the fee **does not affect the research**. Bank account details of recipient:

***Реквізити:*** *Приватне акціонерне товариство "Юридична практика"*

*п/р UA 92 322313 0000026009000024545 у банку ПАТ "УКРЕКСІМБАНК", м. Київ, МФО 322313,*

*вул. Гоголівська, буд. 10, офіс 12, м. Київ, 01054, код за ЄДРПОУ 22890879. Платник єдиного податку.   
Не є платником ПДВ.*

*ПРИЗНАЧЕННЯ ПЛАТЕЖУ: Послуги з обробки анкети.*

Completed questionnaires are to be sent in the form of e-mails to [editor@ujbl.info](mailto:editor@ujbl.info)

In the current research we introduced flexible submission schedule for your convenience.

For additional information regarding research, please contact the research team: **Olga Usenko (+38050 334 66 68**) and **Alena Chernyavska** **(+38095 807 47 47)**; e-mail: [editor@ujbl.info](mailto:editor@ujbl.info)

1. **Basic information about your law firm**

**Law Firm**: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Contact details** (address, telephone, e-mail):\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |
| --- | --- | --- | --- |
|  | **01.01.2022** | **30.06.2023** | **29.12.2023** |
| **Number of lawyers** (total) |  |  |  |
| including equity partners (owners) |  |  |  |
| salaried partners |  |  |  |
| senior associates |  |  |  |
| associates |  |  |  |
| junior associates/paralegals |  |  |  |

**Recent developments in your law firm** (e.g., new hires/departures, new practice areas, departments, branch offices, etc.). Please avoid marketing cliché, information regarding sponsorship, awards, etc.)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Contact person** (to clarify submission and arrange poll/interview) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. **In order to reflect business activity in the country, the research team systematizes available transactions into special monitoring tables.** The deadline for submitting Public Deals is **December 29, 2023.**

**CLOSED** deals in **2022 – 2023[[1]](#footnote-1)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Monitoring tables | Value in USD/EUR (if disclosed)  If it is not disclosed, put “WND” | Transaction | Legal advisers  (Ukrainian law) | Foreign legal adviser, governing law  **PUBLISHABLE ONLY** | Period of closure |
|  |  | *Deal description, parties involved* | *Whom did the law firm represent? If possible, name legal advisors from other contracting parties* |  |  |
| Capital markets |  |  |  |  |  |
| Financial restructuring  (non-judicial) |  |  |  |  |  |
| Banking & finance |  |  |  |  |  |
| M&A and JV |  |  |  |  |  |

**Attention!** The tables include transactions only. A comprehensive description of judicial practice, litigation and arbitration is provided in the respective **surveys.**

1. **Submission for Who is Who section.**
   1. **Please mark the area/industry in which your law firm operates.**

**Please submit the listed below areas/industries by December 29, 2023:**

* Agribusiness
* Antitrust and Competition, Public Procurement
* Banking & Finance (transactions, regulatory), including Capital Markets and Fintech
* Corporate and M&A
* NEW! Military Law[[2]](#footnote-2) and Defense Industry[[3]](#footnote-3)
* Energy & Natural Resources
* Financial/Debt Restructuring
* Infrastructure
* Information Technologies
* Intellectual Property
* Real Estate, Construction and Land
* Telecommunications

**Please submit the areas/industries listed below by February 15, 2024:**

* Bankruptcy
* Criminal Law (including White-Collar Crime, Anticorruption, War and Military Crimes)
* Family Law
* International Arbitration
* International Trade: Commodities, Trade Remedies and Regulatory Compliance, Cross-border Contracts and Customs
* Labor & Employment
* Litigation (including Cross-border Litigation)
* Pharmaceuticals & Healthcare
* NEW! Immigration Law[[4]](#footnote-4)
* Tax: Consulting and Litigation
* Transfer Pricing
* Transport: Aviation (incl. drone regulation), Maritime & Shipping, Railways, Road, Logistics

*Such legal services as Sanctions and Compliance, Government Relations, Project Development are present across many practice areas and industries, and should be highlighted in respective work highlights. We also encourage law firms to include their pro bono projects.*

Please note that the editorial team may combine or split the topics due to market developments in the area in question and sufficiency of collected data.

In addition, we intend to prepare a **Special Report Focused on Damage Recovery**, a highly sought-after and comprehensive legal service arising from the impact of russian aggression. It covers a wide range of practice areas aimed at assisting those affected by the war to recover their losses and seek justice**. Please submit information for the special report by February 15, 2024.**

* 1. **For the convenience of the research, please provide information for a practice area/industry. We would recommend that you follow our template:**
* General overview and development of practice area/industry: (e.g., capacity, client profile, industrial breakdown, key services, strength, new offering, cross-border capabilities, etc.)
* Projects value and number of deals/cases in your portfolio for the research period, if relevant. Statistics that demonstrate market share (Disclosable or **Confidential).**
* **NEW!** Please include **up to 20 relevant projects** per practice/industry. You may add additional projects that stand out in your recent portfolio to illustrate your workload and its consistency.
* Major clients in 2022 – 2023
* New clients in 2022 – 2023
* Lead partner(s) and/or practice head
* Team information:
* number of partners, counsel, lawyers; staff based in Ukraine and overseas;
* hires, promotions, departures;
* What steps has your firm taken recently to better position its practice?
* Main competitors in this practice/industry
* Other law firms and practitioners you consider as top counsel
* Firms/individuals you recommend to single out in the research using proper arguments

The information can be submitted in any suitable manner.

* 1. **The key section of each submission is Work Highlights in 2022-2023 structured by areas/industries (point 3.1).**

Please highlight **the landmark projects** of your firm for the period under research. We recommend that you mention:

* Brief description of project and your role as a legal counsel;
* Project value, if applicable;
* Complexity, importance, innovations, involvement of other jurisdictions, foreign counsel;
* Status (completed period or ongoing);
* Key individuals involved and head of project.

1. **Your assessment of the Ukrainian legal services market.**

* General **impact of war**, changes in market structure, competition, pricing.
* Practice areas/ industries development – trends, new demand, opportunities and challenges emerging in the context of wartime, specific areas of practice.
* Recent trends in HR policy and compensations, recruitment, client relationship, communications, BD/marketing, etc.
* Legal employment market.
* Prospects: rebuilding and recovery, new entrants.
* Other views and observations.

1. **Please recommend to us 5 in-house lawyers (or more), who can provide us with trustworthy insights of developments taking place on the legal market.**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Name | Company | Position | Contact details (e-mail, phone) | Practice Area/Industry |
| **1.** |  |  |  |  |  |
| **2.** |  |  |  |  |  |
| **3.** |  |  |  |  |  |
| **4.** |  |  |  |  |  |
| **5.** |  |  |  |  |  |

1. **Your feedback on our work (optional)**

1. Please check the wording of projects in our recent edition: <https://ukrainianlawfirms.com/wp-content/uploads/2017/09/TABRAZDEL-ULF-12-2431-11.pdf> [↑](#footnote-ref-1)
2. Military Law addresses rights, duties, and responsibilities of military personnel, issues related to military command, economic and business activities of military units and organizations; mobilization and military registration. [↑](#footnote-ref-2)
3. Legal services in the defense sector encompass a wide range of areas, including: regulatory compliance, security clearances, government contracts, export controls and sanctions, cybersecurity and data protection, intellectual property, etc. [↑](#footnote-ref-3)
4. Legal services to private and corporate clients related to immigration/relocation of employees caused, *inter alia*, by war and related matters. [↑](#footnote-ref-4)