

# UKRAINIAN LAW FIRMS 2018



The project of YURIDICHESKAYA PRAKTIKA Publishing

**Ulf 2017**  
**Ukrainian Law Firms.**  
 A Handbook for Foreign Clients

AEQUO / AGA PARTNERS / ANIK LAW OFFICE / ANTIKA  
 ANIWA LAW FIRM / ALEXSEEV, BOYARCHENKOV AND PARTNERS  
 ADVICE GROUP / ARBITRADE / ARIO LAW FIRM / ARZANGER  
 BAKER MCKENZIE / BAKER MCKENZIE / CLACIS  
 B. C. TOMS & CO. / BAKER MCKENZIE / PARTNERS  
 CMC CAMERON MCKENNA / BOGATYR & PARTNERS  
 EGOROV PUGNINSKY / DENSTONS / DLF  
 DLA PIPER UYKRAINE / DENSTONS / ENGARDE  
 DOUBINSKIY & OCHAROVA / EBERTIA LAW  
 ECOMYS / HONDR & BONDAR / EBERTIA LAW  
 ESQUIRES / EUCON / EVERLEGAL / EY  
 EQUITY / GDLAW / IYG PARTNERS  
 GENTLE / (INVURPOLIS LAW FIRM)  
 ILF (INVURPOLIS LAW FIRM)  
 IYASHNEV & PARTNERS  
 Interlegal  
 IPstyle / JEANTIER  
 JURIMEX / JUSCUTUM  
 KINSELLER / KM PARTNERS  
 KPMG / KONNOV & SOZANOVSKIY  
 LAW OFFICES OF OPT / LCF LAW GROUP  
 Legal Alliance Company / Legitimus  
 Lexwell & Partners / MORIS GROUP / NED  
 OPT TAX & LEGAL / PAKHARENKO & PARTNERS  
 PAVLENKO LEGAL GROUP / PRAVO LAW OFFICE  
 PwC Legal / Redcliffe Partners / Saikom  
 Savenko Kharenko / Shkretets & Partners  
 Sokolovskiy and Partners / Suprema Lex  
 Spenser & Kauffmann / Trusted Advisors  
 V&B PARTNERS / Vasil Kisel & Partners / Wolf Theiss

**FIRMS**  
 Clients

**UKRAINIAN  
 LAW FIRMS  
 2015**

Handbook for Foreign Clients

AEQUO / AGA PARTNERS  
 ALEXSEEV, BOYARCHENKOV & PARTNERS  
 ANIWA LAW FIRM / ANIO CAPITAL GROUP  
 ARZANGER / ASTAPOVLAVERS / ASTAS  
 AVELLUM PARTNERS / AVER LEX / B. C. TOMS & CO.  
 BAKER & MCKENZIE / CLACIS / DENSTONS  
 DLA PIPER UYKRAINE / DLAITREVA & PARTNERS  
 ECOMYS / ODHAROVA / FCLEX / GDLAW / IYG PARTNERS  
 EQUITY & PARTNERS / EY (INVURPOLIS LAW FIRM)  
 INTERNATIONAL LEGAL CENTER EUCON / IPSTYLE  
 JURIMEX & SOZANOVSKIY / LCF LAW OFFICES OF OPT  
 KINSELLER & PARTNERS / MORIS GROUP / NED  
 SAVENKO KHARENKO / SHKRETS & PARTNERS  
 SOKOLOVSKIY AND PARTNERS / SUPREMA LEX  
 SPENSER & KAUFFMANN / TRUSTED ADVISORS  
 VASIL KISEL & PARTNERS / V&B PARTNERS

The project of YURIDICHESKAYA PRAKTIKA Publishing

**UKRAINIAN  
 LAW FIRMS  
 2014**

Handbook for Foreign Clients

V & PARTNERS  
 ASTAPOVLAVERS  
 ALEX / B. C. TOMS & CO  
 DYPRETTE NOUEL  
 EUCON  
 LEGAL ASSOCIATION  
 MORIS & PARTNERS  
 OPT PARTNERS  
 PAVLENKO LEGAL GROUP  
 PwC PARTNERS  
 SAIKOM  
 SUPREMA LEX

## Ukrainian Law Firms 2018. A Handbook for Foreign Clients

- Язык издания: English
- Периодичность: 1 раз в год, последние 15 лет
- Полноцветный гляцевый каталог, формата А4, объем 200 + стр.
- Тираж: 3 000 экз. + on-line версия: [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)
  
- На протяжении многих лет издание является единственной национальной юридической директорией, которая представляет ключевые отрасли украинского права и специализирующиеся в них юридические фирмы.
  
- Издание является уникальным маркетинговым инструментом для продвижения информации о юридической фирме среди уже существующих и потенциальных клиентов; инструментом построения корпоративной и персональной репутации; уникальным исследованием юридического рынка по его ключевым конкурентным сегментам.
  
- Ежегодно презентационные экземпляры обзора рассылаются в офисы крупнейших иностранных и украинских компаний, в посольства иностранных государств в Украине, Торговые палаты, бизнес-ассоциации, международные организации и государственные органы.
  
- Издание распространяется среди участников различных украинских и международных конференций.

# Practice Areas and Industries Review

Приглашаем вашу компанию разместить тематическую статью в отраслевом разделе обозрения “Practice Areas and Industries Review”.

Стоимость одной статьи составляет 18 900 гривен, а каждой последующей – 17 900 гривен, включая налоги.

## Cross-Border Debt Restructuring

### A Remarkable Year of Restructuring. What Next?

Glib BONDAR

Partner, Avellum



Artem SHYRKOHUCHOV

Senior Associate, Avellum



and quasi-sovereign entities completed the biggest chunks of their debt restructurings. Given many overlaps among public and private sector creditors, the success of commercial debt restructurings was largely dependent on the deal between Ukraine and its creditors. When they did, this gave investors a powerful signal and a general sense of direction in their dealings with local private sector debtors.

At the same time, the new money financing and refinancing from private sector creditors all but dried up. Only international financial institutions, such as the EBRD and IFC, provided some new loans to Ukrainian borrowers, but on a smaller scale than before. New loans were also coming to Ukraine as part of the significant financial support from official creditors, including the EU, Canada and Japan. There were no new money issues of Eurobonds other than one issue by Ukraine supported by the US guarantee.

#### KEY ISSUES

There were two distinct streams in 2015 debt restructurings: (1) the sovereign and quasi-sovereign debt restructurings and (2) other commercial debt restructurings.

#### 1. Sovereign and Quasi-sovereign Debt Restructuring

The strict targets of the IMF Extended Fund Facility required Ukraine to do the restructuring of its sovereign and sovereign guaranteed debt obligations. Together with the sovereign, the City of Kyiv, Finlho (a special state finance vehicle for Euro 2012 projects), Oshchadbank, Ukrainsbank and Ukrzalyzstia, as quasi-sovereign entities, had to do the same. By the end of the year, Ukraine, the City of Kyiv and the two state banks restructured around USD 18.1 billion of their respective debt obligations.

This debt restructuring was unprecedented for Ukraine in scale and complexity. Finding compromise between the sovereign and its creditors required innovative solutions and approaches some of which would have been impossible without new legislation. The new laws introduced a new type of sovereign securities, the “state derivatives”, which are subject to special regulation and are somewhat similar to GDP-linked securities used in other sovereign debt restructurings. In addition, new legislative provisions were set up to discourage negative holdout strategies

by dissenting bondholders by having priority *à-vis* the dissenters.

Though smaller in scale, the reprofiling exercise of state banks, restructuring of Finlho's and City of Kyiv's Eurobonds had many challenges of their own with complex structuring and maneuvering through massive economic challenges and insidibilities of Ukrainian law:

— The Finlho's deal involved an exchange of sovereign guaranteed Eurobonds into sovereign notes and state derivatives as well as new rules to resolve certain tax issues following such exchange.

— The City of Kyiv deal involved conversion of municipal debt into sovereign debt. The fact that the original borrowings were structured through loan participation notes and underlying cross-border loans made structuring more nuanced and complex.

— Reprofiling of state banks' debts included extending maturities, increasing the coupon, modifying repayment schedule and, in the case of Oshchadbank, an optional exchange mechanism, unique for Ukrainian Eurobond deals.

#### 2. Commercial Debt Restructurings

Last year saw a surge in liability management exercises by some of the biggest names on the market, including Ferrexpo, DTEK, Privatbank and Naftogaz. A notable feature of these deals was that most of them did not go down the familiar conventional paths of consent solicitations, exchange offers or tender offers. We saw a growing trend of resorting to previously untested routes on the Ukrainian market, such as the English court-approved scheme of arrangement. The scheme of arrangement is a particularly attractive tool to deal with dissenting creditors who otherwise may not agree to the terms of the proposed deal.

The successful course of debt restructurings depends on finding right solutions from Ukrainian law perspective. Ukrainian currency control requirements are often particularly challenging especially when creditors may agree to ease certain terms (eg, maturity extension) in return for a coupon increase, partial prepayment or other forms of immediate cash-out. These options have always been a problem in light of the long-standing maximum interest rate limitation, which still remains unchanged. The highest limit is

11% per annum for 3-year and longer loans in major foreign currencies (eg, US dollars, Euro). In light of huge pressures on hryvnia, the National Bank of Ukraine (NBU) introduced back in 2014 the so-called “temporary” measures which are still effective and, among other things, prohibit prepayments under cross-border loan agreements and payments under individual licenses for suretyships. In 2015, the currency control restrictions became even stricter. Starting from August 2015, the NBU made it impossible to change lenders and/or borrowers under cross-border loan agreements. For some time, these restrictions blocked any restructuring efforts involving assignments or similar mechanisms. In the wake of 2016, the later restriction was replaced with the new cross-border loan registration procedure involving additional scrutiny from the servicing bank and the NBU. It is already apparent that this procedure will require additional time and efforts to comply with.

There are also some unique issues for specific debtors. In particular, the situation in the areas of Donetsk and Luhansk regions affected by military conflict makes restructuring of companies with their assets there especially problematic. For example, any kind of enforcement actions in these areas under loans, suretyships, security documents so far remain out of sight. Any actions which need to be undertaken by entities located in these areas often face legal, logistical and security issues.

**SEVERAL POINTS TO BEAR IN MIND**

From debtors' perspective: It is of paramount importance to understand clearly that co-operation is much better than war. It is a very common thinking among Ukrainian borrowers that if rough times come, there are no friends and it seems to be an all-or-nothing game. However, when a business faces a prospect of insolvency, interests of reasonable borrowers and lenders should align. They need to take all measures in good faith to ensure that business restores solvency and lenders can then get their money back. It is important that borrowers with creditors who hide-and-seek, but proactively approach lenders about their problems and timely respond to creditors' requests. Restructuring should come with their suggestions for a clear and realistic

plan of recovery and work out some viable solutions with their creditors. Last but not least, despite problems, borrowers must do all in their power to have the trust of their creditors. Losing trust will not only make the restructuring process difficult, but also can derail prospects for the company to tap the financial market in the future.

From creditors' perspective: First and foremost, creditors need to make sure that all the finance documents are in order. Ironically, some creditors find themselves without a package of original documentation. It is also important to monitor events in Ukraine and in a particular business they financed. Once there is evidence that Ukrainian business starts wobbling, experienced financial and legal advisors should be hired immediately to get hold of the situation and ensure prompt reactions. There is no guarantee that some dishonest debtors will not start dissipating cash and other assets from the company leaving creditors with an empty shell. Therefore, creditors need to be prepared to take bold steps, including attachment of assets and other asset protection instruments. Avoiding taking the company into bankruptcy is a more preferable as it increases chances of recovery for unsecured creditors. However, creditors need also to be ready that consensual restructuring may fail at any moment and they will need to make sure that their claims are recognized in bankruptcy. This will involve timely crystallization and submission of claims, maintaining contact with asset managers, active participation in bankruptcy proceedings, etc.

Given that there are several high-profile debt restructurings, some of which started back in 2014 or 2015, still pending, 2016 will almost certainly continue to be the year of restructuring. Hopefully, these deals will be completed later this year and the scale of restructurings will likely start going down. At the same time, there is a small room for hope that new money finance may come back later in the year. This is still with many “ifs”, including maintenance of fragile peace, political stability, dynamics of reforms, but, at the end of the day, the Ukrainian market will need to get back to the ordinary course business with Ukrainian companies needing money to invest and creditors getting a return on their money.

## Profile

### AVELLUM

Address:  
38 Volodymyrska Street,  
Kyiv 01030, Ukraine  
Tel: +380 44 991 3355  
Fax: +380 44 991 3355  
E-mail: info@avellum.com  
Web-site: www.avellum.com

Avellum is a leading Ukrainian full service law firm with a special focus on finance, M&A, and dispute resolution.

The firm covers capital markets, competition, corporate/M&A, dispute resolution, employment, banking and finance, energy and infrastructure, real estate, restructuring and insolvency, and tax.

Avellum's goal is to be the firm of choice for its clients with respect to their most significant business transactions. Its team is responsible, commercially-minded, solution-oriented and cost-effective. The firm brings the most advanced Western legal techniques and practice, which, coupled with first-hand knowledge, broad industry experience, and unparalleled level of service, will help clients achieve the best results in their business endeavors. Avellum's lawyers work seamlessly in integrated teams with premier US, UK and European law firms in the course of multi-jurisdictional transactions. The firm offers its clients highly individualized focus on their matters, and re-enters when it comes to observing deadlines.

Avellum's clients include international and domestic companies, governmental authorities, financial institutions, investment funds and investment banks seeking specialized legal advice and transactional skills from legal experts in the above practice areas. Avellum's clients include Citibank, Citibank, Deutsche Bank, EBRD, Ferrexpo, ING Bank, Kermel, Lazard, MHP, the Ministry of Finance of Ukraine, Naftohaz Group, Novartis, Privatbank, Raiffeisen Bank International AG, Raiffeisen Bank Austria, UBS, UDR, Unilever Group, and others.

The firm's employees received their education from top Ukrainian and Western universities. The team consists of 27 highly qualified attorneys, including three partners – Mykola Stebenko, Glib Bondar, and Dmytro Marchukov, who are actively involved in every transaction.

Avellum is recognized as one of the leading law firms in Ukraine by various international legal directories and Ukrainian legal editions such as Chambers & Partners, IFLR1000, Legal500, International Tax Review, Ukrainian Law Firms, and others.

# UKRAINIAN LAW FIRMS 2018

## Who is Who in Ukrainian Law By Practice Areas/Industries

### Обзор по практикам

Общий обзор практической работы, осуществляемой юридическими фирмами по каждой из практик

Мини-рейтинги ведущих юридических фирм и ведущих персоналий в практических областях;

Итоги исследования подготовлены нашей редакционной командой на основе анкетирования и опроса.

**WHO IS WHO**

**Energy & Natural Resources**

IN UKRAINIAN LAW BY PRACTICE AREAS/INDUSTRIES

**Energy & Natural Resources**

**Chernobyl**

**Chernobyl** remains one of the most significant environmental disasters in the world. The Chernobyl nuclear power plant disaster in 1986 remains a major environmental and public health concern. The Chernobyl site is still under strict international supervision. The Chernobyl site is still under strict international supervision. The Chernobyl site is still under strict international supervision.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**Energy & Natural Resources**

**Energy & Natural Resources** is a key sector for Ukraine's economic development. The sector includes traditional fossil fuels, renewable energy, and nuclear power. The government is investing heavily in renewable energy and nuclear power to diversify its energy sources and reduce its dependence on fossil fuels.

**192 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

**193 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

**WHO IS WHO**

**Banking & Finance / Restructuring**

IN UKRAINIAN LAW BY PRACTICE AREAS/INDUSTRIES

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**194 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

**195 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

**WHO IS WHO**

**Banking & Finance / Restructuring**

IN UKRAINIAN LAW BY PRACTICE AREAS/INDUSTRIES

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**Banking & Finance / Restructuring**

**Banking & Finance / Restructuring** is a key sector for Ukraine's economic development. The sector includes traditional banking, investment banking, and financial services. The government is investing heavily in banking and financial services to diversify its economy and attract foreign investment.

**194 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

**195 |**

[WWW.PRACTICEAREA.COM](http://WWW.PRACTICEAREA.COM)

# Прайс на розміщення реклами в каталогі ULF 2018

Реклама на обложке			
Over rates	Размер	Размер в мм	Стоимость в грн
3-я обложка	1/1	220x307	25000
4-я обложка	1/1	220x307	40 000
Внутри издания			
Ad size	Space unit, mm	Price, UAH	
1/1	185x271	24 000	
1/2	185x134	15 000	
Counselink (print + web version)	For 1 placement	3 000	
	For every next placement	1 200	
Individual profile (Partner or Lawyer)	Детальнее на стр . 7	10 000	
PR-package №1	Детальнее на стр. 8	27 000	
PR-package №2	Детальнее на стр. 9	19 000	

# Counselink

**Counselink** — это адресный блок вашей компании в одном из тематических обзоров раздела “Who is who in Ukrainian Law by Practice Areas/Industries”, который указывает на специализацию фирмы в конкретной области практики. Адресный блок дублируется и на сайте [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)

COUNSELINK	
<b>ARZINGER</b> Europa Business Centre, 75 Zhytomyrska Street, 5th Floor, Kiev, 01032, Ukraine Tel.: +380 44 390 5533 Fax: +380 44 390 5540 E-mail: <a href="mailto:mail@arzinger.ua">mail@arzinger.ua</a> <a href="http://www.arzinger.ua">www.arzinger.ua</a>	<b>PRAGNUM</b> Olimpiysky Business Center, 72 Velyka Vasylkivska Street, 1st entrance, 3th floor Kiev, 03680, Ukraine Tel.: +380 (0) 44 287 28 77 E-mail: <a href="mailto:info@pragnum.ua">info@pragnum.ua</a> <a href="http://www.pragnum.ua">www.pragnum.ua</a>
<b>AVER LEX ATTORNEYS AT LAW</b> 2A Mykulyi Gaydama Street, 5 Floor, Kiev, 01010, Ukraine Tel.: +380 44 300 1151 Fax: +380 44 300 1153 E-mail: <a href="mailto:info@averlex.com.ua">info@averlex.com.ua</a> <a href="http://www.averlex.com.ua">www.averlex.com.ua</a>	<b>TCH GROUP UKRAINE</b> 10A Vozovozhenska Street, Kiev, 04071, Ukraine Tel.: +38 044 228 1338 E-mail: <a href="mailto:info@tcm.com.ua">info@tcm.com.ua</a> <a href="http://www.tcm.com.ua">www.tcm.com.ua</a>
	<b>ZAVADETSKYIA DVOCATES BUREAU</b> 28A-30A Turghenevska Street, Suite 35, Kiev, 01054, Ukraine Tel.: +38 044 338 7045 Mob.: +38 050 418 9259 E-mail: <a href="mailto:zkr.request@zivadvoatea.com">zkr.request@zivadvoatea.com</a> <a href="http://www.zivadvoatea.com">www.zivadvoatea.com</a>



Alekseev, Boyarchukov and Partners
<b>Address:</b> 11 Shota Rustaveli Street, 3rd Floor, Kiev, 01001, Ukraine
<b>Tel.:</b> +380 44 235 8877, 537 1828
<b>Fax:</b> +380 44 235 8827
<b>E-mail:</b> <a href="mailto:office@abp.kiev.ua">office@abp.kiev.ua</a>
<b>Web-site:</b> <a href="http://www.abp.kiev.ua">www.abp.kiev.ua</a>

**Counselink** в печатной версии  
каталога и на сайте

Стоимость одного блока  
3 000 грн

Каждый последующий - по 1 200 грн

или

Размещение адресного блока во  
всех обзорных статьях  
(около 20-ти)  
14 000 грн

## Темы обзорных статей:

Agribusiness  
Antitrust/Competition  
Banking & Finance  
Bankruptcy  
Capital Markets  
Corporate/ M&A  
Criminal Law/ White-Collar Crime  
Energy & Natural Resources  
Financial Restructuring  
Hospitality  
Information Technologies  
Intellectual Property  
International Arbitration  
International Trade/Trade Remedies  
Labor & Employment  
Litigation  
Media  
Medicine & Healthcare/ Pharmaceuticals  
Private Clients/Wealth Management  
Real Estate, Construction and Land  
Retail  
Tax: Consulting and Litigation  
Telecommunications  
Transfer Pricing  
Transport: Aviation, Maritime, Shipping.

# Individual Profile


**Individual Profile** — это редакционный блок, в котором юристы получают возможность публиковать информацию о себе, чтобы познакомить читателей с лидерами рынка и найти специалистов в конкретной области на страницах нашего каталога

## Requirements:

- *Портретное фото* (:от 1.5 Mb)
- *контактные данные: телефоны, email, сайт*
- *Объем - 2 000 - 2 500 знаков с пробелами (области практики, языки, образование, профессиональный опыт)*

## Темы обзорных статей:

- Agribusiness
- Antitrust/Competition
- Banking & Finance
- Bankruptcy
- Capital Markets
- Corporate/ M&A
- Criminal Law/ White-Collar Crime
- Energy & Natural Resources
- Financial Restructuring
- Hospitality
- Information Technologies
- Intellectual Property
- International Arbitration
- International Trade/Trade Remedies
- Labor & Employment
- Litigation
- Media
- Medicine & Healthcare/ Pharmaceuticals
- Private Clients / Wealth Management
- Real Estate, Construction and Land
- Retail
- Tax: Consulting and Litigation
- Telecommunications
- Transfer Pricing
- Transport: Aviation, Maritime, Shipping

	<b>BATE TOMS</b>	MANAGING PARTNER AT B. C. TOMS & CO
	<p><b>EDUCATION:</b> Mr. Toms studied at Yale Law School (J.D., editor of the Yale Law Journal), Washington and Lee University (B.A., magna cum laude) Phi Beta Kappa, and Cambridge University (Magdalene College — Law Tripos). As an undergraduate, he also studied Soviet Studies for a year at the Institut d'Etudes Politiques de Paris.</p> <p><b>PROFESSIONAL EXPERIENCE:</b> Bate C. Toms is the Managing Partner of B.C. Toms &amp; Co, which 23 years ago was the first Western law firm to open an office in Ukraine. He has since handled the legal work for many of the most significant transactions in Ukraine, including the largest acquisitions in the oil and gas and agricultural sectors. He recently acted as the sole Ukrainian legal expert for the largest arbitration event involving Ukraine, resulting in a USD 150 million award at the Permanent Court of Arbitration at The Hague based on claims for Ukrainian law violations occurring during a corporate raid. Mr. Toms also handled the legal work for the first and many other large IPO's for Ukrainian companies, a significant portion of all loans for Ukraine and the first successful foreign bank (EBRD) led Ukrainian project financing, as well as many of Ukraine's largest real estate acquisitions and land development and oil and gas projects. B.C. Toms &amp; Co also handles the legal work for a number of important agricultural companies. Prior to founding his firm, Mr. Toms was a partner for many years in London at a major multinational law firm. He has written numerous articles on Ukrainian law and is the principal author of the ICC book "Doing Business with Ukraine". In addition, he is the Ukrainian editor for the International Financial Law Review (IFLR), the Journal of International Banking Law (JIBL) and the International Energy Law Review (IELR) and is the Chairman of the British Ukrainian Chamber of Commerce ("BUCC").</p>	
<p><b>PRACTICE AREAS:</b> Agriculture, Energy, Real Estate and Construction and related M&amp;A, Project Finance, Litigation and Arbitration</p> <p><b>LANGUAGES:</b> Ukrainian, Russian, English</p>	<p>WWW.BCTOMS.NET   TEL: +380 44 490 6000   E-MAIL: KIV@BCTOMS.NET</p>	

Стоимость размещения Individual Profile 10 000 грн  
Ограниченное количество по каждому обзору

**Law Firm Profile** — текстовая информация о компании с полными контактными данными, объем 2 000 знаков с пробелами. Размещение на сайте: [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)

### Individual Profile

Рекламный макет 1/1 (185x271 мм)

**Counselink** (print + website) for 10 placements

5 000 грн

10 000 грн

24 000 грн

13 800 грн

**AGA PARTNERS**  
**Address:**  
 Office 204, Kyivvsky Business Center, 64/16 Gorkogo Street,  
 01010, Kiev, Ukraine  
**Tel:** +380 44 206 0675, 206 0676  
**Fax:** +380 44 206 0676  
**E-mail:** [office@agalawyers.com](mailto:office@agalawyers.com)  
**Web-site:** [www.agalawyers.com](http://www.agalawyers.com)

AGA Partners Law Firm was founded in 2005 and this year is celebrating its 10th anniversary since it was established in Kiev by a group of young and promising legal professionals. Aminat Suleymanova has been the firm's managing partner since its very foundation. AGA Partners has been a leading law firm in the area of international trade and international arbitration from the first year of intensive practice, and so it has been invariably ranked among leading Ukrainian law firms in the areas of international arbitration, international trade and Agribusiness.

The firm's clients include the largest leading grain trading holdings and companies in the CIS, including Ukrainskharivning, Sieros-FA, NCFE, Agrotex, Trigon Agri, Hainbars, Serenotrade, etc.

It is worth noting that since 2006 AGA Partners has been the exclusive legal advisor of the Grain and Feed Trade Association EYIV Office (GAFTA Kiev Office). AGA Partners is an actual member of GAFTA and FCFPA (The Federation of Cereals, Seeds and Fats Associations).

AGA Partners has been constantly advising and representing clients in international trade cases before English arbitration tribunals and courts. One of the most prominent recent cases involves two of the largest Ukrainian agrarian holdings and is now under consideration at the High Court of Justice.

In 2015 AGA Partners became an associated member of the European Business Association in order to share its priceless experience with other participants of this notable organization as well as to help promote further developments in Ukrainian legislation based on a European background.

**HELEN LYNNYK** MANAGING PARTNER AT GRYPHON INVESTMENT CONSULTING GROUP

**EDUCATION:**  
 LL.M. Kyiv National Economic University

**PROFESSIONAL EXPERIENCE:**  
 Corporate structuring, restructuring and insolvency, fundraising in/w/with Ukraine assets buy-outs/ins, M&A, international transactions and joint ventures, domestic and cross-border money transmissions, e-commerce.

Helen Lynnyk is nationally recognized as a leader in her field. Ms. Lynnyk focuses on international transactions and business modeling, competition strategies, expansion into new markets. Recently, she successfully represented clients who launched new products in banking and financial markets. She also advises on e-commerce and cross-border money transmissions and implementation of IT into financial services markets. Ms. Lynnyk represents companies on concentration, M&A, and buy-outs/ins in banking and financial sectors. She is a Legal Consultant at the International Finance Corporation (IFC, World Bank Group). In 2014 Ms. Lynnyk joined the Expert Council at the Deposit Guarantee Fund.

**RECOGNITION**  
 In 2014 Ms. Lynnyk was ranked among the TOP 5 best lawyers in banking & finance and received the Legal Award 2014. In the same year she was recognized as one of Ukraine's leading lawyers in banking & finance by Ukrainian Law Firms 2014: A Handbook for Foreign Clients. In 2013 the Annual National Survey Law Firms of Ukraine included Ms. Lynnyk in the TOP 16 of the most promising Ukrainian lawyers of the new generation and into the TOP 36 of leading national lawyers.

[WWW.GRYPHONINVEST.COM/UA](http://WWW.GRYPHONINVEST.COM/UA) | **TEL:** +380 44 227 9212 | **E-MAIL:** [HELEN.LYNNYK@GRYPHONINVEST.COM/UA](mailto:HELEN.LYNNYK@GRYPHONINVEST.COM/UA)

### Alekseev, Bovarchukov and Partners

**Address:**  
 11 Shota Rustaveli Street, 3rd Floor,  
 Kiev, 01001, Ukraine  
**Tel:** +380 44 235 8877, 537 1828  
**Fax:** +380 44 235 8827  
**E-mail:** [office@abp.kiev.ua](mailto:office@abp.kiev.ua)  
**Web-site:** [www.abp.kiev.ua](http://www.abp.kiev.ua)

### COUNSELINK

**AZZINGER**  
 Europe Business Center,  
 75 Druzhbnyy Street, 5 Floor,  
 Kiev, 01025, Ukraine  
**Tel:** +380 44 390 6533  
**Fax:** +380 44 390 6543  
**E-mail:** [info@azinger.ua](mailto:info@azinger.ua)  
[www.azinger.ua](http://www.azinger.ua)

**AVER LEX ATTORNEYS AT LAW**  
 24 Maloi Drahmana Street, 5 Floor,  
 Kiev, 01020, Ukraine  
**Tel:** +380 44 300 1181  
**Fax:** +380 44 300 1183  
**E-mail:** [info@averlex.com.ua](mailto:info@averlex.com.ua)  
[www.averlex.com.ua](http://www.averlex.com.ua)

**TOH GROUP UKRAINE**  
 24 Maloi Drahmana Street,  
 Kiev, 01025, Ukraine  
**Tel:** +380 44 329 1334  
**E-mail:** [info@tohgroup.com.ua](mailto:info@tohgroup.com.ua)  
[www.tohgroup.com.ua](http://www.tohgroup.com.ua)

**ZAVADETSKYI ADVOCATES BUREAU**  
 24 Maloi Drahmana Street, Suite 25,  
 Kiev, 01025, Ukraine  
**Tel:** +38 067 458 8258  
**E-mail:** [info@zavadetskya.com](mailto:info@zavadetskya.com)  
[www.zavadetskya.com](http://www.zavadetskya.com)

Прайсовая стоимость пакета - 52 800 грн

**Стоимость пакета со скидкой - 27 000 грн**

**Zavadetskyi Advocates**  
 Protecting the Values

Criminal Defense • Criminal Law • Cross-border Criminal Process  
 Commercial Litigation • Civil Litigation • Regulatory Disputes  
 International Arbitration • Alternative Dispute Resolution • Human Rights • Government Relations

27 Puzhynska St., 01010, Kiev, Ukraine | +38 067 339 71 65 | info@zavadetskya.com | www.zavadetskya.com



**Law Firm Profile** — текстовая информация о компании с полными контактными данными, объем 2 000 знаков с пробелами . Размещение на сайте: [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)

**Рекламный макет 1/2 (185x134 мм)**

**Individual Profile**

**Counselink** (print + website) for 5 placements

**Прайсовая стоимость пакета - 37 800 грн**

**Стоимость пакета со скидкой - 19 000 грн**

5 000 грн

15 000 грн

10 000 грн

7 800 грн

**AGAS PARTNERS**  
**Address:**  
 Office 204, Kyivsky Business Center, 64/16 Gorkogo Street,  
 01156, Kiev, Ukraine  
**Tel.:** +380 44 206 0675, 206 0676  
**Fax:** +380 44 206 0676  
**E-mail:** office@agaspv.com.ua  
**Web-site:** www.agaspv.com.ua

AGAS Partners Law Firm was founded in 2005 and this year is celebrating its 10th anniversary since it was established in Kiev by a group of young and promising legal professionals.  
 Aminat Suleymanova has been the firm's managing partner since its very foundation.

AGAS Partners has been a leading law firm in the area of international trade and international arbitration from the first year of intensive practice, and so it has been inevitably ranked among leading Ukrainian law firms in the areas of International arbitration, International trade and Agribusiness.

The firm's clients include the largest leading grain trading holdings and companies in the CEE, including Ukrainskharung, Sotexo SIA, UNFI, Agrosveta, Triagon Sgrl, Farnovers, Zernovskaya, etc.

It is worth noting that since 2006 AGAS Partners has been the exclusive legal advisor of the Grain and Feed Trade Association (GFTI) Office (GAFITA) Kiev Office. AGAS Partners is an actual member of GAFTA and FOSFA (The Federation of Oils, Seeds and Fats Associations).

AGAS Partners has been constantly advising and representing clients in international trade cases before English arbitration tribunals and courts. One of the most prominent recent cases involves two of the largest Ukrainian agribusiness holdings and is now under consideration of the High Court of Justice.

In 2015 AGAS Partners became an associated member of the European Business Association in order to share its previous experience with other participants of this notable organization as well as to help promote further developments in Ukrainian legislation based on a European legal model.



**DLA PIPER**  
 77A Chervonohorivska Str, Kyiv 01150  
 T +380 44 490 9575 | F +380 44 490 9577 | [info@dlapiper.com](mailto:info@dlapiper.com)

**DMYTRO GOLOPAPA** Partner at TCM Group Ukraine

**EDUCATION:**  
 Master of Law, International and Commercial Law, Kyiv National Economics University (2008).

**PROFESSIONAL EXPERIENCE:**  
 Dmytro Golopapa is a highly skilled transnational lawyer in area of financial dispute resolution. He currently holds the position of partner at the Ukrainian office of TCM Group International Ltd, which is a unique alliance of 35 law offices and 110 agencies practicing international commercial dispute resolution in 145 countries. He has significant experience of complex legal support for foreign economic and trade activities of various international corporations. Mr Golopapa has represented such big clients as BANK OF CYPRUS, ERSTE, ZEPPELIN, ING GROUP and a number of other non-disclosed international holdings and companies. During the early years of his career he worked as head of projects in an international law firm, that has been recognized as a leader in trade finance, corporate and financial dispute resolution practices by various influential directories such as Chambers Global, Chambers Europe, Martindale Hubbell, FLR 1000, HS.org and Legal 500.

TCM Group Offices: Argentina, Australia, Austria, Belgium, Bolivia, Brazil, Canada, Chile, China, Colombia, Cyprus, Czech Republic, Denmark, Dominican Republic, Ecuador, Egypt, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, India, Ireland, Israel, Italy, Japan, Netherlands, Norway, Poland, Russian Federation, South Africa, South Korea, Sweden, Switzerland, Ukraine, United States of America.

**LANGUAGES:**  
 Ukrainian, Russian, English

WWW.TCMGROUP.COM | Tel. +380 44 228 2498 | E-MAIL: DM@TCMGROUP.COM

**COUNSELINK**

**ARZINGER**  
 Office: Business Center,  
 72 Dvornikova Street, 8th Floor,  
 Kiev, 01022, Ukraine  
 Tel.: +380 44 290 5522  
 Fax: +380 44 290 5540  
 Email: [na@arzinger.ua](mailto:na@arzinger.ua)  
[www.arzinger.com](http://www.arzinger.com)

**AYER LEX ATTORNEYS AT LAW**  
 24 Mykolyi Shcherbina Street, 5 Floor,  
 Kiev, 02002, Ukraine  
 Tel.: +380 44 300 1155  
 Fax: +380 44 300 1155  
 Email: [info@ayer.com.ua](mailto:info@ayer.com.ua)  
[www.ayer.com.ua](http://www.ayer.com.ua)

**TCM GROUP UKRAINE**  
 Office: Business Center,  
 72 Dvornikova Street,  
 Kiev, 01022, Ukraine  
 Tel.: +380 44 228 2324  
 Email: [info@tcm.com.ua](mailto:info@tcm.com.ua)  
[www.tcm.com.ua](http://www.tcm.com.ua)

**ZAVADITSKYIA PIVCHAKS BUREAU**  
 280/28, 3rd Floor, 3rd Floor,  
 Kiev, 01010, Ukraine  
 Tel.: +380 44 238 7542  
 Fax: +380 44 238 7542  
 Email: [office@zpvb.com.ua](mailto:office@zpvb.com.ua)  
[www.zpvb.com.ua](http://www.zpvb.com.ua)

**Alekseev, Bovarchukov and Partners**

**Address:**  
 11 Shota Rustaveli Street, 3rd Floor,  
 Kiev, 01001, Ukraine

**Tel.:** +380 44 235 8877, 537 1828  
**Fax:** +380 44 235 8827

**E-mail:** [office@abp.kiev.ua](mailto:office@abp.kiev.ua)  
**Web-site:** [www.abp.kiev.ua](http://www.abp.kiev.ua)

## ***Контактная информация***

За более подробной информацией обращайтесь к  
исследовательскому коллективу:

**Ольге Усенко и Алене Чернявской**

Тел.: (044) 495-27-27

E-mail: [editor@ujbl.info](mailto:editor@ujbl.info)

По вопросам размещения рекламы  
обращайтесь к **Вадиму Шпачуку**

Моб.: (099) 290-12-44,

Тел.: (044) 495-27-27

E-mail: [v.shpachuk@pravo.ua](mailto:v.shpachuk@pravo.ua)